

Message Text

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ORIGIN XMB-04

INFO OCT-01 EA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 RSC-01 TRSE-00 OPIC-06 SP-02

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DRAFTED BY: XMB:GORDON R. PLANTS

APPROVED BY: EB/OCA/REP:GPWILSON

XMB:WARRNE W. GLOCK

STATE/EA/J:DGBROWN

STATE/EB/IFD/ODF:EMLINTON

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P 042144Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 266298

E.O. 11652: N/A

TAGS: EFIN, JA

SUBJECT: PROPOSED VISIT BY EXIMBANK OFFICIALS

REF: TOKYO 15619

EXIMBANK OFFICIALS PLANTS AND WHITE WILL ARRIVE TOKYO 1645
HOURS DEC 8 VIA PANAM FLIGHT #1. HOLDING RESERVATIONS AT HOTEL
OKURA.

PROPOSED AGENDAS FOR MEETINGS WITH EID/MITI AND EXIMBANK DURING
WEEK OF DEC 9 FOLLOW.

FOR EID/MITI:

1. REVIEW OF EID/MITI COMPUTER APPLICATIONS.
- 2 THIRD PARTY GUARANTEES REQUIRED. TYPES, EXTENT, COSTS.

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3. EXPERIENCE WITH EXCHANGE RATE FLUCTUATION COVER.

4. PROTECTION PROVIDED FOR OVERSEAS DISTRIBUTOR SALES TO END USERS.
5. PROTECTION PROVIDED FOR BANK-TO-BANK EXPORT LINES OF CREDIT.
6. OPERATING STATISTICS FOR LAST HALF OF 1974, INCLUDING:
 - A. GEORGRAPHIC AND PRODUCT BREAKDOWN OF CURRENT BUSINESS COVERED AND BUSINESS OUTSTANDING
 - B. MATURITY STRUCTURE OF CURRENT BUSINESS COVERED AND BUSINESS OUTSTANDING
 - C. BREAKDOWN OF OUTSTANDINGS PORTFOLIO ACCORDING TO RISK CLASSIFICATIONS
 - D. FORECAST OF NEXT SIX MONTHS ACTIVITY.
7. SYSTEM FOR PERIODIC EXCHANGE OF OPERATING STATISTICS.
8. INFLUENCE OF OTHER JAPANESE GOVERNMENT AGENCIES IN EID/MITI PLANNING ACTIVITIES.
9. MODIFICATION TO MAJOR PROGRAMS IN LAST HALF OF 1974.

FOR EXIMBANK:

1. LENDING CRITERIA FOR EXPORT CREDITS AND FOR OVERSEAS DIRECT LOANS. SPECIAL CRITERIA FOR ENERGY AND RAW MATERIALS PROJECTS, IF ANY.
2. PRINCIPAL CHARACTERISTICS OF OVERSEAS DIRECT LOAN PROGRAM.
3. OPERATING STATISTICS FOR FIRST HALF OF FISCAL 1974, INCLUDING:
 - A. CURRENT BUSINESS AUTHORIZED FOR EXPORT CREDITS AND OVERSEAS DIRECT LOANS
 - B. GEOGRAPHIC AND PRODUCT BREAKDOWN FOR CURRENT BUSINESS AUTHORIZED.
 - C. MATURITY STRUCTURE OF CURRENT BUSINESS AUTHORIZED
 - D. FORECAST OF ACTIVITY FOR LAST HALF OF FISCAL 1974
4. SYSTEM FOR PERIODIC EXCHANGE OF OPERATING STATISTICS.

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5. INFLUENCE OF OTHER JAPANESE GOVERNMENT AGENCIES IN EXIMBANK PLANNING ACTIVITIES.
6. POTENTIAL FOR EXIMBANK JOINT FINANCING WITH OIL-RICH COUNTRIES, ASIAN DEVELOPMENT BANK, WORLD BANK, AND INTER-AMERICAN DEVELOPMENT BANK. KISSINGER

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